



**Ref: G/OIB/NPWR-07/2024**

**STANDARD FORM**

*for*

**EXECUTIVE SUMMARY OF BID EVALUATION REPORT**

**[Issued in terms of section 7(1)(i) of the Public Procurement Act, 2015]**

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## Executive Summary of Bid Evaluation Report

### Project Title

Reference number of procurement: G/OIB/NPWR-07/2024

1. **Scope of Contract:** Supply and Delivery of Optical Fibre Ground Wire (OPGW) - Namib to Luderitz Wind Transmission Line
2. **Procurement method used:** Open International Bidding
3. **Date of Invitation of Bids:** 12 June 2024
4. **Closing date for submission of bids:** 26 July 2024
5. **Date and place of opening of bids:** 26 July 2024, Erongo Boardroom, NamPower Head Office
6. **Number of bids received by closing date:** 9
7. **Responsiveness of bids:**

Bidder' s Name	Pricing at Bid Opening N\$	Responsive or not responsive (Yes/ No)	Reasons why bid is not responsive
FibCo South Africa (Pty) Ltd	N\$ 7,152,000.00	No	<ul style="list-style-type: none"><li>- Fibre strain at 50% UTS is more than the required 0% stated in the bid;</li><li>- Fibre is in stainless steel tube. In a bid clarification, a concession was made that Stainless Steel could be considered, on condition that the Bidder allows for suitable corrosion protection;</li><li>- Bidder did not submit PLS-CADD wire file/parameters for the offered OPGW.</li></ul>
Carota Investment CC	N\$ \$ 5,385,438.00	No	<ul style="list-style-type: none"><li>- Bidder is not an OEM;</li><li>- Quotation letter showing 90-day validity period was not submitted;</li><li>- Bidder Information Form was not completed and signed;</li><li>- The Form of Technical Warranty is not in the bidder's name;</li><li>- The submitted manufacturer's testing capabilities are not for the bidder;</li><li>- Bidder submitted 4 months' financial statements, and not the requested 3 years as per the bid requirements 7;</li><li>- The submitted Bidder's Experience From is not in bidder's name 8,</li><li>- The submitted reference letters are not in bidder's name.</li></ul>

Central Technical Supplies (Pty) Ltd	N\$ 4,722,867.75	No	<ul style="list-style-type: none"> <li>- Bidder is not an OEM;</li> <li>- Bidder did not submit the requested ISO certificates;</li> <li>- The submitted manufacturer's testing capabilities are not for the bidder.</li> </ul>
Yangtze Optical Fiber and Cable Joint Stock Limited Company	N\$ 6,799,999.50	No	<ul style="list-style-type: none"> <li>- Bidder did not submit Technical Drawings;</li> <li>- Bidder submitted 2 years' financial statements, and not the requested 3 years as per the bid requirements;</li> <li>- Bidder submitted one reference letter; the rest are purchase orders (which do not indicate whether the work has been completed to the satisfaction of bidder' previous clients.</li> </ul>
APAR Industries Ltd	US\$ 258,675.00 = N\$ 342 150.00 N\$ 342 150.00 (Total 5,032,496.84)	Yes	
Aberdare Cables (Pty) Ltd	ZAR 3,873,000.00	No	<ul style="list-style-type: none"> <li>- Drum material is specified as hybrid, whereas the bid called for steel drums;</li> <li>- Bidder did not submit PLS-CADD wire file/parameters for the offered OPGW;</li> <li>- OPGW cable material and corrosion control was not specified by Bidder in BF-07. In the data sheet for the offered material, Bidder offers a stainless-steel tube which has direct contact to the aluminium strands. This can lead to corrosion. In a bid clarification, a concession was made that Stainless Steel could be considered, on condition that the Bidder allows for suitable corrosion protection. The Bidder does not indicate adequate corrosion protection for coastal conditions.</li> </ul>
LV Neng Trading CC	N\$ 7,585,971.27	No	<ul style="list-style-type: none"> <li>- Bidder is not an OEM;</li> <li>- Quotation letter showing 90-day validity period was not submitted;</li> <li>- List of Related Services and Completion Schedule refers to third party supplier and is not in the name of the bidder;</li> <li>- Bidder did not submit Technical Drawings;</li> <li>- The submitted ISO certificates are not in the bidder's name;</li> <li>- Bidder submitted 1 year's financial statements, and not the requested 3 years as per the bid requirements;</li> <li>- The bidders experience as detailed in the Bidder's Experience Form is not relevant for this bid;</li> <li>- The submitted reference letters are not relevant for this bid.</li> </ul>
Prysmian Cables Spain S.A	€ 351,225.00	Yes	
AFL Telecommunications GmbH	€ 371,325.00	Yes	

8. Price comparison for bids that are substantially responsive: 3

<b>Name</b>	<b>A. Price at Bid Opening Excluding VAT Exclusive.</b>	<b>B. Bid Price excluding VAT and Contingencies in N\$</b>	<b>C. Price Excluding VAT after Adjustment N\$</b>	<b>D. Price after Margin of Preference <i>[If applicable]</i></b>	<b>Rank</b>
APAR Industries Ltd	U\$ 258,675.00 N\$ 342 150.00	5,032,496.84			1
Prysmian Cables Spain S.A	€ 351,225.00	6,896,759.47			2
AFL Telecommunications GmbH	€371,325.00	7,291 ,449.10			3

9. Best Evaluated Bid: **APAR Industries Ltd for N\$5,032,496.84**